

Consolidated income statement

for the 52 weeks ended 27 November 2011

| | Notes | 52 weeks ended 27 November 2011 £'000 | 52 weeks ended 28 November 2010 £'000 |
|--|-------|---|---|
| Revenue | 2.1.2 | 598,309 | 515,688 |
| Cost of sales | | (413,551) | (354,043) |
| Gross profit | | 184,758 | 161,645 |
| Other income | | 12,550 | 6,245 |
| Distribution costs | | (151,725) | (132,809) |
| Operating profit before administrative expenses and exceptional items | | 45,583 | 35,081 |
| Administrative expenses | | (44,511) | (36,895) |
| Exceptional items | | — | (3,542) |
| Operating profit/(loss) | 2.1.3 | 1,072 | (5,356) |
| Finance income | 4.3.1 | 1,168 | 1,502 |
| Finance costs | 4.3.1 | (4,663) | (8,357) |
| Loss before tax | | (2,423) | (12,211) |
| Taxation | 2.2.1 | 1,920 | 5,000 |
| Loss for the period attributable to the owners of the parent | | (503) | (7,211) |
| | | pence | pence |
| Loss per share | | | |
| Basic and diluted loss per share | 2.3 | (0.10) | (1.63) |

Non-GAAP measure: Earnings before interest, taxation, depreciation, amortisation, impairment and exceptional items (EBITDA)

| | Notes | 52 weeks ended 27 November 2011 £'000 | 52 weeks ended 28 November 2010 £'000 |
|---|-------|---|---|
| Operating profit/(loss) | | 1,072 | (5,356) |
| Adjustments for: | | | |
| Depreciation of property, plant and equipment | 3.2.1 | 21,261 | 19,333 |
| Amortisation expense | 3.1.1 | 5,460 | 4,474 |
| Impairment of property, plant and equipment | 3.2.1 | 76 | 14 |
| Exceptional items | | — | 3,542 |
| EBITDA | | 27,869 | 22,007 |